



Europass Curriculum Vitae

Personal information

First name(s) / Surname(s)	Stefano Ambrosini
Address(es)	
Telephone(s)	
Fax(es)	
E-mail	
PEC	
PEC2	
Nationality	
Date of birth	
Gender	

Desired employment / Occupational field Work experience

CEO Waste Management Specialist S.r.l.

Dates	2021 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Support for Waste management Public Tender Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
Name and address of employer	Comune di Collesalveti - Livorno
Type of business or sector	Waste Management
Dates	2021 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Support for Waste management Public Tender Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
Name and address of employer	Comune di Cecina - Livorno
Type of business or sector	Waste Management
Dates	2020 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Support for Waste management Public Tender Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
Name and address of employer	Comune di Montescudaio - Pisa
Type of business or sector	Waste Management
Dates	2020 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Support for Waste management Public Tender Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial

	authorities, educate and train the school and adult population on environmental issues related to waste management
Name and address of employer	Comune di Guardistallo - Pisa
Type of business or sector	Waste Management
Dates	2020 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Support for Waste management Public Tender Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
Name and address of employer	Comune di Casale Marittimo - Pisa
Type of business or sector	Waste Management
Dates	2020 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Support for Waste management Public Tender Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
Name and address of employer	Comune di Guardistallo - Pisa
Type of business or sector	Waste Management
Dates	2020 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Support for Waste management Public Tender Support in the meetings with population about PAYT.
Name and address of employer	Comune di Castelforte - Latina
Type of business or sector	Waste Management
Dates	2020
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the meetings with population about PAYT.
Name and address of employer	Comune di Codlea - Brasov - Romania
Type of business or sector	Waste Management
Dates	2020
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the meetings with population about PAYT.
Name and address of employer	Comune di Comanesti - Bacau - Romania
Type of business or sector	Waste Management
Dates	2019 – today
Occupation or position held	Freelance Waste management consultant

Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the meetings with population about PAYT.
Name and address of employer	Comune di Cagliari (CA)
Type of business or sector	Waste Management
Dates	2019 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the meetings with population about PAYT.
Name and address of employer	Comune di Mondragone (CE)
Type of business or sector	Waste Management
Dates	2019 – today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the meetings with population about PAYT.
Name and address of employer	Comune di Casaluce (CE)
Type of business or sector	Waste Management
Dates	2019
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the meetings with population about PAYT.
Name and address of employer	Comune di Pavone Mella (BS)
Type of business or sector	Waste Management
Dates	2019
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the meetings with population about PAYT.
Name and address of employer	Comunita' Montana Sebino Bresciano (BS)
Type of business or sector	Waste Management
Dates	2019 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the meetings with population about PAYT.
Name and address of employer	Comune di Manerbio (BS)
Type of business or sector	Waste Management

Dates	2018 – today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the meetings with population about PAYT.
Name and address of employer	Comune di Roccarainola (Na)
Type of business or sector	Waste Management
Dates	2019 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the meetings with population about PAYT.
Name and address of employer	Comune di Monteverdi Marittimo (PI)
Type of business or sector	Waste Management
Dates	2018 – today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the meetings with population about PAYT.
Name and address of employer	Comune di Quarto (Na)
Type of business or sector	Waste Management
Dates	2019 - 2020
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the meetings with population about PAYT.
Name and address of employer	Comune di Riparbella (PI)
Type of business or sector	Waste Management
Dates	2018 – today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the meetings with population about PAYT.
Name and address of employer	Comune di Pozzuoli (Na)
Type of business or sector	Waste Management
Dates	2018 – today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support of the Zero Waste Institute Brasil about new projects

Name and address of employer	Instituto Lixo Zero Brasil – Florianopolis - contato@ilzb.org
Type of business or sector	Waste Management
Dates	2018
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the meetings with population about PAYT.
Name and address of employer	Snaga d.o.o. - Povšetova ulica 6 - 1000 Ljubljana
Type of business or sector	Waste Management
Dates	2018 – 2019
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the meetings with population about PAYT.
Name and address of employer	Gestione Ambiente s.c.a.r.l. - Via M. Francesconi, 2, 35042 Este PD
Type of business or sector	Waste Management
Dates	2018 – today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the public tender for the new service 2 nd phase Pay as you throw ta application + public meetings.
Name and address of employer	Santi Cosma e Damiano Municipality - Via Enrico De Nicola, 5 - 04020 Santi Cosma e Damiano (LT)
Type of business or sector	Waste Management
Dates	2018 – 2019
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the meetings with the new WMC for the new service. 2 nd phase Pay as you throw ta application + public meetings.
Name and address of employer	Piove di Sacco Municipality - Piazza Giacomo Matteotti, 4, 35028 Piove di Sacco PD
Type of business or sector	Waste Management
Dates	2018 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Support for the waste management revamping. Beta Project.
Name and address of employer	Salacea Municipality – Bihor County - Romania
Type of business or sector	Waste Management
Dates	2018
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management

	Support in the public tender for the new service 2 nd phase Pay as you throw ta application + public meetings.
Name and address of employer	Bedizzole Municipality - Piazza Vittorio Emanuele II, 1 - 25081 (BS) Italy
Type of business or sector	Waste Management
Dates	2017 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the public tender for the new service 2 nd phase Pay as you throw ta application + public meetings.
Name and address of employer	Spigno Saturnia Municipality - Piazza Dante, 6 - 04020 Spigno Saturnia (LT)
Type of business or sector	Waste Management
Dates	2017 - 2019
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the public tender for the new service 2 nd phase Pay as you throw ta application + public meetings.
Name and address of employer	Basciano Municipality - Piazza del Municipio 64030 Basciano (TE)
Type of business or sector	Waste Management
Dates	2017 - 2019
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management PAYT Taxation Beta Project 2 nd phase Pay as you throw ta application + public meetings.
Name and address of employer	Cascina Municipality - Corso Matteotti, 90 - 56021 Cascina (PI)
Type of business or sector	Waste Management
Dates	2017
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
Name and address of employer	Varese Ligure Municipality - Via Maurizio Caranza, 36 - 19028 Varese Ligure (SP)
Type of business or sector	Waste Management
Dates	2017
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Support for the waste management revamping. Beta Project.
Name and address of employer	Moscow Oblast Government – Russian Federation
Type of business or sector	Waste Management
Dates	2017 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Support for the waste management revamping. Beta Project
Name and address of employer	Oradea Municipality – Bihor County - Romania
Type of business or sector	Waste Management

Dates	2017
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Support for the waste management revamping. Beta Project.
Name and address of employer	Quezon City – Manila - Philippines
Type of business or sector	Waste Management
Dates	2017-2019
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the public tender for the new service 2 nd phase Pay as you throw ta application + public meetings.
Name and address of employer	Unione dei Comuni del Golfo Paradiso - Via G. Stagno, 19 16031 Sori (GE)
Type of business or sector	Waste Management
Dates	2016 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management 2 nd phase Pay as you throw ta application + public meetings.
Name and address of employer	Beverino Municipality - Via Aurelia Nord, 1 - 19020 Beverino (SP)
Type of business or sector	Waste Management
Dates	2016 - 2019
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management 2 nd phase Pay as you throw ta application + public meetings.
Name and address of employer	Vernazza Municipality - Via S. Francesco, 56 - 19018 Vernazza (SP)
Type of business or sector	Waste Management
Dates	2016 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management 2 nd phase Pay as you throw ta application + public meetings.
Name and address of employer	Riccò del Golfo di Spezia Municipality - Via Aurelia, 150 - 19020 Riccò del Golfo (SP)
Type of business or sector	Waste Management
Dates	2016 - 2017
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
Name and address of employer	Bolano Municipality - Piazza Castello 1 - 19020 Bolano (SP)
Type of business or sector	Waste Management
Dates	2016 - 2017
Occupation or position held	Freelance Waste management consultant

Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
Name and address of employer	Riomaggiore Municipality - Via T. Signorini 118 - 19017 Riomaggiore (SP)
Type of business or sector	Waste Management
Dates	2015 - 2017
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management 2 nd phase Pay as you throw ta application + public meetings.
Name and address of employer	Lerici Municipality - Piazza bacigalupi, 9, 19032 Lerici SP - Italy
Type of business or sector	Waste Management
Dates	2015 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management 2 nd phase Pay as you throw ta application + public meetings.
Name and address of employer	Brugnato Municipality - Piazza Martiri, 1, 19020 Brugnato SP - Italy
Type of business or sector	Waste Management
Dates	2015
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
Name and address of employer	Aspm Soresina Servizi Spa - Via Cairoli, 17, Soresina CR - Italy
Type of business or sector	Waste Management
Dates	2015
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service
Name and address of employer	Monfalcone Municipality - Piazza Repubblica 8 - 34074 Monfalcone GO - Italy
Type of business or sector	Waste Management
Dates	2015
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
Name and address of employer	Bagnatica Municipality - Piazza della Libertà 1 .24060 Bagnatica BG - Italy
Type of business or sector	Waste Management
Dates	2015 - Today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management, start the new Kerbside collection service, manage the direct relationship with the citizens for the resolution of problems related to the service of curbside collection 2 nd phase Pay as you throw ta application + public meetings.
Name and address of employer	Rogno Municipality - Piazza Druso 5 24060 Rogno BG - Italy
Type of business or sector	Waste Management

Dates	2015 - Today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	analyzing the previous situation of the integrated waste service, start confrontation with regional authorities to define the model of charging and collection,
Name and address of employer	Unione Terra dei Castelli - Via G.B. Bellucci, 1 - 41058 Vignola (MO) – ITALY
Type of business or sector	Waste Management
Dates	2015
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	analysing the previous situation of the integrated waste service, start charging on time on the garbage fee
Name and address of employer	A.SE.R. S.p.A. - Via Madonna, 63, 20017 Rho MI - Italy
Type of business or sector	Waste Management
Dates	2014 - 2015
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, draw up the tender for the concession of the service of curbside collection, educate and train the school and adult population on environmental issues related to waste management 2 nd phase Pay as you throw ta application + public meetings.
Name and address of employer	Castenedolo Municipality - Via XV Giugno, 1, Castenedolo BS - ITALY
Type of business or sector	Waste Management
Dates	2014 - 2016
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management, start the new Kerbside collection service, manage the direct relationship with the citizens for the resolution of problems related to the service of curbside collection
Name and address of employer	Municipality of Follo - Piazza Giacomo Matteotti, 9, 19020 Follo SP - ITALY
Type of business or sector	Waste Management
Dates	2014 - 2016
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management, start the new Kerbside collection service, manage the direct relationship with the citizens for the resolution of problems related to the service of curbside collection
Name and address of employer	Municipality of Marciana - Via del Pretorio, 1, Marciana LI - ITALY
Type of business or sector	Waste Management
Dates	2012 - 2013
Occupation or position held	IT Teacher
Main activities and responsibilities	IT Teacher in care worker courses
Name and address of employer	EDUCO. SOC.COOP Sede: Via A. Callegari, 11 - 25121 Brescia tel. +39 030.280.7576 - fax +39 030.280.9266 E-mail: info@educobrescia.it
Type of business or sector	Professional Training
Dates	2012 - 2013
Occupation or position held	IT Teacher
Main activities and responsibilities	IT Teacher in care worker courses
Name and address of employer	Scuola Bottega Artigiani San Polo Via Carducci, 88 – 25126 – Brescia Tel. 030.2301463 - Fax 030.2055305E- mail: info@scuolabottega.org
Type of business or sector	Professional Training
Dates	2012 - today

Occupation or position held	Co-Founder and Project director
Main activities and responsibilities	Project director #Fias
Name and address of employer	Eunomia – Florence info@eunomiaonline.it 055.661121 / 340.9247724.
Type of business or sector	Public Sector
Dates	2011 - today
Occupation or position held	Co-Founder and Project director
Main activities and responsibilities	Project director YPBPR – Youth Politicians' Best Practice School
Name and address of employer	Gardone Riviera Municipality – Piazza Scarpetta,1 - 25080 Gardone Riviera (BS) - Italy
Type of business or sector	Public sector
Dates	2009 - today
Occupation or position held	City Council's Member - Managing technological innovation and ecology
Main activities and responsibilities	Political and administrative
Name and address of employer	Gardone Riviera Municipality – Piazza Scarpetta,1 - 25080 Gardone Riviera (BS) - Italy
Type of business or sector	Political
Dates	2009 - 2013
Occupation or position held	IT Teacher
Main activities and responsibilities	IT Teacher in care worker courses
Name and address of employer	Centro Garda Formazione – Lungolago Zanardelli 36 - 25088 Toscolano Maderno (BS) – (Cristina Cadeddu)
Type of business or sector	Professional Training
Dates	2009-2013
Occupation or position held	IT Teacher
Main activities and responsibilities	IT Teacher in Welfare support provisions courses
Name and address of employer	Centro Formazione Provinciale G.Zanardelli - via Fausto Gamba, 12 - 25128 Brescia
Type of business or sector	Professional Training
Dates	2006 - 2013
Occupation or position held	IT Teacher
Main activities and responsibilities	IT Teacher in Right-duty education and training courses
Name and address of employer	Centro Formazione Provinciale G.Zanardelli - via Galileo Galilei, 29 - 25089 Villanuova sul Clisi (Guido Chioda)
Type of business or sector	Professional Training
Dates	2005 - Today
Occupation or position held	IT Consultant Freelance
Main activities and responsibilities	Owner – Freelance
Name and address of employer	Arkaio – Via Lavandaie del Borgo, 10 – 25123 Brescia
Type of business or sector	Information Technology
Dates	2004-2005
Occupation or position held	Soldier
Main activities and responsibilities	
Name and address of employer	Arma dei Carabinieri - Elinucleo Carabinieri di Orio al Serio (Colonnello Domenico Gianni)
Type of business or sector	Military Service
Dates	2004
Occupation or position held	Soldier
Main activities and responsibilities	IT Consultant of the battalion Fossano
Name and address of employer	Arma dei Carabinieri -Carabinieri Caserma Gen.Carlo Alberto Dalla Chiesa - Scuola Allievi Fossano () Colonnello Giorgio Salomoni)
Type of business or sector	Military Service
Dates	2002-2004
Occupation or position held	Junior Programmer
Main activities and responsibilities	PHP/C Programmer

Name and address of employer	Evoluzione Telematica (Sergio Venturetti) Via Orzinuovi, 101, 25125 Brescia - 030 353 3640
Type of business or sector	Information Technology – Web agency
Dates	2000-2001
Occupation or position held	Junior Programmer
Main activities and responsibilities	Web Programmer
Name and address of employer	Tecnosens S.r.l. (Giovanni Franceschini) Via Vergnano, 16 25125 Brescia - 030 3534144
Type of business or sector	Industrials
Dates	1999-2000
Occupation or position held	IT Consultant
Main activities and responsibilities	Front Desk and Technician
Name and address of employer	Monkey Sistemi (Gianni Berna) Via Rive, Salò
Type of business or sector	Information Technology
Education and training	
Dates	Qingdao (China) November 2018
Title of qualification awarded	BIT's 4rd Annual Global Congress of Knowledge Economy-2018
Principal subjects/occupational skills covered	CR 1: Smart and Future City (Part II) Title: Italian Case Study: Pay as You Throw and Divergent Rate. How to Use a Usage-pricing Model for Disposing of Municipal Solid Waste to Change the Citizens' Habits, Increase the Recycling Rate and Decrease the Total Waste Production http://www.bitcongress.com/qcke2018/scientificprogram.asp
Dates	Qingdao (China) November 2017
Title of qualification awarded	BIT's 3rd Annual Global Congress of Knowledge Economy-2017
Principal subjects/occupational skills covered	Forum C: Knowledge and Innovation in the Development of Smart City Title: Italian Case Study: 5 Streams Kerbside Collection + Community Composting: The Story of a Success Started from the Bottom after 3 Years of Testing http://www.bitcongress.com/qcke2017/scientificprogram_1.asp
Dates	Qingdao (China) November 2016
Title of qualification awarded	BIT's 2rd Annual Global Congress of Knowledge Economy-2016
Principal subjects/occupational skills covered	Session 3: Green Smart City (Part I) Title: Waste Management Project Manager for Public Administrations Mr. Stefano Ambrosini, Freelance Waste Management Consultant, Italy http://www.bitcongress.com/GCKE2016/ScientificProgram.asp
Dates	June 20 – July 10 2016
Title of qualification awarded	MGIMO INTERNATIONAL SUMMER SCHOOL-2016 AT ODINTSOVO
Principal subjects/occupational skills	Module 1 "Russian Foreign Policy: Modern Challenges".

covered	<p>This module is taught by the leading professors of MGIMO University:</p> <p>"Introductory Lecture" by Professor Artem Malgin, Vice-Rector, Mgimo University</p> <p>"Russian foreign Policy: Legal Perspective" by Professor Alaxander Vylegzanin, Head of Department of International Law</p> <p>"National Economy of Russia in the Global Context" by Professor Alexander Bulatov, Head of Department of World Economics</p> <p>"Economic Realities Driving Foreign Policy" by Professor Gennadi Oleinov, Professor, Department of World Economics</p> <p>"Russian Energy Policy: International Perspective" by Professor Segey Vasiliev, Director, MGIMO University at Odintsovo</p> <p>Special Guest: Dmitri Trenin, Director, Carnegie Moscow Center, Chair of the Research Council and the Foreign and Security Policy Program, will chair a round-table conference on topical issues of current Russian foreign policy</p>
Dates	November 2015
Title of qualification awarded	Partecipation of "School for Democracy - Aosta 2015:
Dates	Helsinki, Finland, 25-26 September 2015.
Title of qualification awarded	Green Cities Conference, Helsinki
Principal subjects/occupational skills covered	Stefano Ambrosini, Waste Management Consultant, Italy (presentation , video)
Dates	March- April 2015
Title of qualification awarded	Eunomia Master 2015 – Shipyard Italy : how reforms are changing the country
Principal subjects/occupational skills covered	http://www.eunomiaonline.it/master/master-ed-x-2015-cantiere-italia/
Name and type of organization providing education and training	Eunomia Foundation - http://www.eunomiaonline.it/
Dates	December 2014
Title of qualification awarded	Participation at Microsoft Training Course : Digitization and local authorities
Principal subjects/occupational skills covered	http://www.italiadecide.it/formazione/scuola_democrazia/42-corso_di_formazione_digitalizzazione_e_enti_locali
Name and type of organization providing education and training	Microsoft Italy
Dates	November 2014
Title of qualification awarded	Participation of "School for Democracy - Aosta 2014: " Urban Quality and Local Development : New Opportunities for municipalities by recent legislation "
Principal subjects/occupational skills covered	http://www.italiadecide.it/formazione/scuola_democrazia/38-scuola_per_la_democrazia_aosta_2014_urbanistica_di_qualit_e_sviluppo_locale_nuove_opportunit_per_i_comuni_dalle_recenti_innovazioni_legislative
Name and type of organization providing education and training	Italiadecide - http://www.italiadecide.it/
Dates	March- April 2014
Title of qualification awarded	Eunomia Master 2014 – Villa Morgher – Firenze
Principal subjects/occupational skills covered	http://www.eunomiaonline.it/master/master-ed-ix-2014-qaale-europa-per-litalia/
Name and type of organization	Eunomia Foundation - http://www.eunomiaonline.it/

providing education and training	
Dates	July - August 2013
Title of qualification awarded	Guest Speaker @ International Summer School - Oslo
Principal subjects/occupational skills covered	http://www.uio.no/english/studies/courses/summerschool/
Name and type of organization providing education and training	ISS Oslo – University of Oslo
Dates	April 2013
Title of qualification awarded	Participation of “School for Democracy – Italiadecide” – Palermo
Principal subjects/occupational skills covered	http://www.italiadecide.it/public/Allegato/2013/4/PROGRAMMA_aggiornato_11-aprile.pdf
Name and type of organization providing education and training	Italiadecide - http://www.italiadecide.it/
Dates	March- April 2013
Title of qualification awarded	Eunomia Master 2013 – Villa Morgher – Firenze
Principal subjects/occupational skills covered	http://eunomiaonline.it/documents/EUNOMIAMASTER_2013.pdf
Name and type of organization providing education and training	Eunomia Foundation - http://www.eunomiaonline.it/
Dates	February – October 2012
Title of qualification awarded	Bachelor Master in Scandinavian Government and politics - International Summer School Oslo
Principal subjects/occupational skills covered	http://www.uio.no/english/studies/courses/summerschool/ISSSV1850/index.html
Name and type of organization providing education and training	ISS Oslo – University of Oslo
Dates	June - August 2012
Title of qualification awarded	Bachelor Master in International Politics - International Summer School Oslo
Principal subjects/occupational skills covered	http://www.uio.no/english/studies/courses/summerschool/ISSSV1850/index.html
Name and type of organization providing education and training	ISS Oslo – University of Oslo
Dates	June 2012
Title of qualification awarded	Participation of “School for Democracy – Italiadecide” – Palermo
Principal subjects/occupational skills covered	
Name and type of organization providing education and training	Italiadecide - http://www.italiadecide.it/
Dates	May 2012
Title of qualification awarded	School of Europe
Principal subjects/occupational skills covered	http://www.consiglio.marche.it/informazione_e_comunicazione/web_tv/qli_speciali/scuola_alta_formazione_europa_2012/index.php
Name and type of organization providing education and training	Marche' Region Assembly - http://www.consiglio.marche.it/
Dates	February – October 2012
Title of qualification awarded	School of Liberalism – Milano
Principal subjects/occupational skills covered	http://www.alumnibocconi.it/documenti/documenti-leader/scuola_liberalismo2012.pdf

Name and type of organization providing education and training	Luigi Einaudi Foundation – http://www.fondazione-einaudi.it/ Alumni Bocconi - http://www.alumnibocconi.it/
Dates	February – April 2012
Title of qualification awarded	Eunomia Master 2012 – Villa Morgher – Firenze
Principal subjects/occupational skills covered	http://www.anci.it/Contenuti/Allegati/1%20ANNUNCIO%20VII%20EDIZIONE%20EUNOMIAMASTER.pdf
Name and type of organization providing education and training	Eunomia Foundation - http://www.eunomiaonline.it/
Dates	December 2011
Title of qualification awarded	Participation of "School for Democracy – Italiadecide" – Palermo http://www.italiadecide.it/Documents.asp?DocumentID=1443
Principal subjects/occupational skills covered	Renato Schifani, President of the Senate <i>Lectio magistralis</i> , Andrea De Martino, prefect of Naples - The offices of the local government and participatory democracy, Rughetti Angelo, Secretary General of ANCI - How to organize to foster participatory democracy, Rosy Bindi, vice president of the Chamber of Deputies <i>Lectio magistralis</i>
Name and type of organization providing education and training	Italiadecide - http://www.italiadecide.it/
Dates	August-September 2011
Title of qualification awarded	RENA Summer School (link) number of participants selected by a scientific committee in Italy: 30
Principal subjects/occupational skills covered	Coaching, the government wiki, Evaluation and quality of democracy, e-government & Opengov, Re-use of Raw DATA, Performance evaluation and local governance, The forms of democracy and civil society participation, General introduction and theoretical formulation of public policy innovation, Subsidiarity and common goods, Active Citizenship and Public Administration: new forms of relationship, Social media to decide together
Name and type of organisation providing education and training	Rena – Rete per l'eccellenza Nazionale - http://www.progetto-rena.it
Dates	July 2011
Title of qualification awarded	ANCI Cittalia, Executive Leadership Programme (link) number of participants selected by a scientific committee in Italy: 25
Principal subjects/occupational skills covered	Motivating Others, Leading Change, Effective Negotiations, Effective Communication, What Great Leaders Do, MBTI Test, Developing your EQ
Name and type of organisation providing education and training	Imperial College London - http://www3.imperial.ac.uk/
Dates	2011
Title of qualification awarded	Master in Local Government number of participants selected by a scientific committee in Italy: 10
Principal subjects/occupational skills covered	Public law, Regional legislative procedures, Institutions of regional government, Fiscal Federalism, The institutions of local government, Relationship between the EU and the Regions, LOCAL LOBBYING,
Name and type of organisation providing education and training	Running – Galassia Reti http://www.slideshare.net/s.raqugini/local-government-7283698
Dates	2009 - today
Title of qualification awarded	university degree
Principal subjects/occupational skills covered	
Name and type of organisation providing education and training	Università degli Studi di Brescia – Facoltà di Economia - Banca e Finanza
Dates	2001-2002
Title of qualification awarded	Master in IT Programming
Principal subjects/occupational skills covered	Php, Information Tech.
Name and type of organisation providing education and training	Centro Formazione Professionale dell'Associazione Industriali Bresciani di Castelmella.

Dates	1997-2001					
Title of qualification awarded	Technical Secondary School in the technological field Degree					
Principal subjects/occupational skills covered	IT systems, Math, Tecnology, Techical Drawing, Statistics					
Name and type of organisation providing education and training	ITIS Benedetto Castelli – Progetto Abacus Informatica – Brescia					
Personal skills and competences						
Mother tongue(s)	ITALIAN					
Other language(s)						
Self-assessment	Understanding		Speaking		Writing	
European level (*)	Listening	Reading	Spoken interaction	Spoken production		
ENGLISH	C2	C2	C2	C2	C2	
RUSSIAN	A1	A1	A1	A1	A1	
	(*) <i>Common European Framework of Reference for Languages</i>					
Social skills and competences	<ul style="list-style-type: none"> • Responsibility, self-respect and self-reliance • Experienced in communicating with clients, employees and partners • Hard working, good fun, organized person • Team player, expressing a fair-play, problem-solving attitude • Goal-oriented work focused capacity • Good abilities for synthetic and global views over concrete situations • Good ability to establish and maintain good working relations with people of different national and cultural backgrounds • Good ability to adapt to multicultural environments, gained through my work experience abroad • Good ability to live in worldwide locations • Able to work well in teams • Self-motivated • Understands conflict management • Able negotiator • Confident in handling new tasks • Flexible in assignments • Attentive to detail • Able to work under tight deadlines • Able to network effectively 					
Organisational skills and competences	<ul style="list-style-type: none"> • Leadership (MBTI Profile ENTJ) • Good experience in project management and team co-ordination • Deep understanding of the design process from initial concept to end product • Understands organizational mission: understands ethics & public good; concerned with public trust • Understands governance and administrative systems • Demonstrates ability in conflict management and dispute resolution • Understands how to acquire needed resources • Understands how to use decision making to support mission • Demonstrated systems thinking ability • Understands organizational culture • Is sensitive to diversity and multiculturalism • Able to gather and synthesize information on internal and external environments • Developing networking relationships within industry. 					

	<ul style="list-style-type: none"> • Planing and facilitates presentations for training purposes. • Ability to utilize consultative selling approach. • Influences decision makers by articulating the value of our service to the client's business. • Demonstrate consultative behavior to ensure friendly, polite and expert service is delivered to all clients. • Responsible for client recovery activities. • Conducting an audit of the clients waste and recycling payables to identify billing errors and overcharges. • Maintain and regularly update customer data base and reports as required. • Utilize negotiation techniques to close sale and secure a contract. • Ability to communicate effectively with clients, vendors and inside employees on a consistent basis. • Supplies management with oral and written reports on client needs, problems, interests, competitive activities and potential growth. • Keeps abreast of market conditions, competitive activities, advertising and promotional trends through reading pertinent literature. • Ability to suggest areas of improvement in internal processes along with possible solutions. • Ensures all contract deliverables are completed accurately and timely. • Ability to work remotely and in a developing sales structure. • Ability to travel as necessary up to 25% of the time.
Technical skills and competences	<ul style="list-style-type: none"> • Understanding of server-side technologies • In-depth knowledge of design for onscreen use and design for the internet • Excellent understanding of interface design and navigational devices • In-depth knowledge of usability issues • High level Programmers Know-how • High school diploma or equivalent education. • Results-oriented and able to work independently with minimal supervision. • Good verbal and written communications skills. • Strong communication skills via email, phone and face-to-face. • Proficiency in data analysis. • Active listening skills are necessary to read and understand client. • Ability to build strong relationships with various stakeholders at all levels. • Professional presence, strong work ethic and ability to work under pressure. • Basic project management skills. • Committed to learning, exploring new ideas, and staying on the leading edge.
Computer skills and competences	<ul style="list-style-type: none"> • Operating Systems: Macintosh , Windows , Linux • Photo: Photoshop • Microsoft: Word, PowerPoint, Excel (PC) • Coding Languages: HTML 4/5, XHTML 1.1, CSS 1/2/3 • Good Knowledge: PHP, MySQL, JavaScript, jQuery, AJAX • Content Management Systems / CMS: WordPress, MODX • Ecommerce: Magento Commerce, Presta Shop • Motion: edit, conversion, montage • Streaming Formats: Flash, QuickTime, Windows Media, WebM
Artistic skills and competences	
Other skills and competences	<ul style="list-style-type: none"> • Hobby: cooking, traveling, reading; • Sport: Good competences of ski, football, tennis;
Driving licence	LICENCE B (Italian)
Annexes	

- The facts and indicated in the curriculum vitae itself are true and documentable.
- I fatti e gli atti indicati nel curriculum vitae stesso sono veri e documentabili.